

TILE & GROUT RESTORATION

The Grout Medic

OF CHATTAHOOCHEE VALLEY

Bringing Grout & Tile Back to Life

Columbus, GA · Phenix City, AL · Auburn–Opelika, AL · LaGrange, GA & Surrounding Communities

WELCOME

A Letter From Your Local Grout Medic



Hi, I'm **Elliott Quinones** — an Army veteran, former Drill Sergeant, and the owner of The Grout Medic of Chattahoochee Valley.

I started this business because too many homeowners are told their only option for tired, stained, or cracked tile is a full remodel. That's rarely true. In most homes, the tile itself is fine — it's the grout that's failing. And grout can be brought back to life, often in a single day, for a fraction of the cost of replacement.

This book is a look at real transformations we've completed for homeowners and businesses right here in Columbus, Phenix City, and the Auburn–Opelika area. We're a newer face in the Valley, but backed by a Grout Medic franchise system with more than 30 years of experience nationwide — so the process, the products, and the training behind every job are proven, even on a first visit.

— Elliott Quinones, Owner & Operator

- Veteran-Owned & Operated
- Licensed & Insured
- 100+ Homes Restored
- Satisfaction Guaranteed

WHAT WE DO

The Grout Medic Difference

One team, every tile & grout problem — no remodel required.



Tile & Grout Cleaning

A deep clean using professional-grade, eco-friendly solutions and techniques most homeowners have never tried — removing years of embedded dirt, grease, and soap scum that mopping can't touch.



Grout Sealing

A protective barrier applied after cleaning that resists moisture and staining, extending the life of your grout between services.



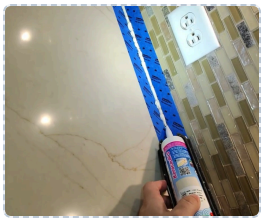
Grout Color Sealing

Our signature service. A specially formulated coating bonds to clean grout, restoring a uniform, like-new color while sealing out moisture, dirt, and stains — no demolition required.



Regrouting & Grout Repair

Where grout has cracked, crumbled, or gone missing, we remove and replace it — full lines or just the trouble spots.



Recaulking

Fresh, mold-resistant caulk around tubs, showers, and countertops — the small detail that makes a bathroom look brand new.



Tile Repair & Replacement

Loose, chipped, or cracked tiles fixed in place, or swapped out entirely, without disturbing the surrounding floor.

Every service starts with a free, no-pressure in-home estimate.

OUR SIGNATURE SERVICE

Choose Your Grout Color

This is the exact Polyblend color card our technicians bring to every estimate. Pick the shade that fits your space — it's included in your quote.

WHITES & NEUTRALS

- **381** Bright White
- **11** Snow White
- **10** Antique White
- **333** Alabaster
- **382** Bone
- **122** Linen
- **101** Quartz
- **172** Urban Putty
- **380** Haystack
- **180** Sandstone
- **135** Mushroom
- **145** Light Smoke
- **186** Khaki

TANS & BROWNS

- **156** Fawn
- **22** Sahara Tan
- **45** Summer Wheat
- **105** Earth
- **50** Nutmeg
- **541** Walnut
- **183** Chateau
- **185** New Taupe
- **59** Saddle Brown
- **52** Tobacco Brown
- **95** Sable Brown
- **540** Truffle
- **548** Surf Green

GRAYS

- **115** Platinum
- **544** Rolling Fog
- **545** Bleached Wood
- **386** Oyster Gray
- **546** Cape Gray
- **165** Delorean Gray
- **543** Driftwood
- **542** Graystone
- **09** Natural Gray
- **335** Winter Gray
- **19** Pewter
- **370** Dove Gray
- **60** Charcoal

Swatches shown are a close visual match to our physical color card; the card itself is the final reference at your estimate.

Want something not on this chart? We can custom color-match your grout to a Mapei color, or virtually any color you'd like. Any shade shown above is included in your quote — a custom match outside this chart carries an additional charge, confirmed at your estimate.

DID YOU KNOW?

Grout lines typically make up only 3–5% of a tiled floor's surface area — but they do most of the work deciding whether a room reads as clean and updated or tired and dated. A small amount of surface area, an outsized visual impact.

WHICH ONE IS RIGHT FOR YOU

Clear Seal vs. Color Seal

Both protect your grout. Here's the real difference — and why most homeowners end up choosing color.

Clear Seal

GOOD FOR

- Grout that's still in decent shape and just needs protection
- Homeowners who want zero change to the current look

KEEP IN MIND

- Won't hide existing staining, discoloration, or uneven wear
- Original grout color still shows through over time
- May need resealing sooner in high-traffic areas
- No warranty coverage

RECOMMENDED FOR MOST HOMES

Color Seal

GOOD FOR

- Restores a uniform, like-new color — even over old staining
- Hides minor imperfections and uneven original grout tone
- Stronger, longer-lasting barrier against moisture and stains
- Choice of 39 shades to match or refresh your space (previous page)
- Backed by a full 1-year warranty

KEEP IN MIND

- Slightly more than clear seal, confirmed at your free estimate
- Commits to a chosen color (can be resealed to a new shade later)

Our Take

Clear seal is a fine, lower-cost option if your grout is already close to the color you want. But most of the homes we visit have grout that's stained, uneven, or simply dated — and clear seal locks that look in rather than fixing it. Color seal is the only option that gives you a truly uniform, like-new result no matter what your grout looked like before we arrived, which is why it's the service most homeowners choose and the one we recommend at your estimate.



★★★★★

"Elliott and Mike were awesome! Very friendly and work fast, my kitchen tile looks like new! They did an amazing job cleaning the grout, and helped me pick the best color for the seal that went with our tile colors! Will definitely have them back to work on the other tile in our house!"

— Verified Google Review

DID YOU KNOW?

Standard cement grout has almost no built-in stain resistance — it's porous by nature. That's why grout that looked fine on installation day can look a decade older after a few years of spills and foot traffic. The seal is what actually does the protecting.

WHAT IT REALLY COSTS

Most People Think They Need A Remodel

Both fix a tired-looking bathroom or kitchen. They are not the same investment.

	FULL BATHROOM REMODEL	THE GROUT MEDIC RESTORATION
Average Cost	$15,586 national average *Range $6,456–$24,715 · This Old House, 2025 remodel cost data*	$950 average ticket, all services *Grout Medic job data*
Time On-Site	2–3 months typical; small bathroom, 3–4 weeks minimum *Angi remodel duration data*	6–8 hours, same visit, mixed services *Grout Medic job data*
Back In Use	Unusable for the full renovation period	24–48 hours, depending on service
Disruption	Demolition, dust, and contractors in your home for weeks — often permits required	One visit, no demolition, home stays livable
The Catch	Necessary if: extensive water damage, a layout change, or an original build issue (improper waterproofing, bad slope, etc.)	Works if your tile is sound and you're okay keeping it — that's most of the homes we visit

$14,636

ESTIMATED AVERAGE SAVINGS

$15,586 avg. remodel − $950 avg. Grout Medic ticket

3–4 Weeks

ESTIMATED TIME SAVED

Small-bathroom remodel minimum vs. our 24–48 hr turnaround

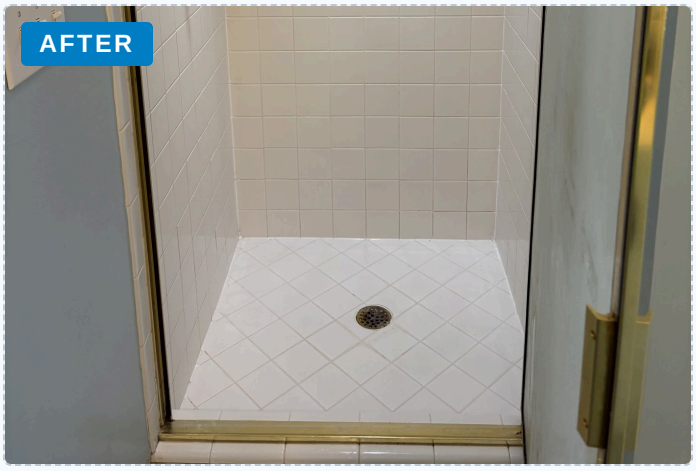
No contractor back-and-forth. No leaving your home. No demolition. — ***Priceless.***

BEFORE & AFTER

Real Homes. Real Transformations.

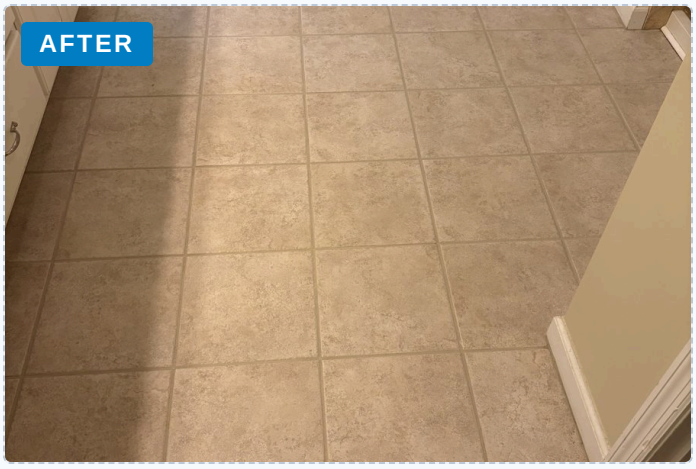
Every photo in this book is an actual Grout Medic job — no stock photos, no filters.



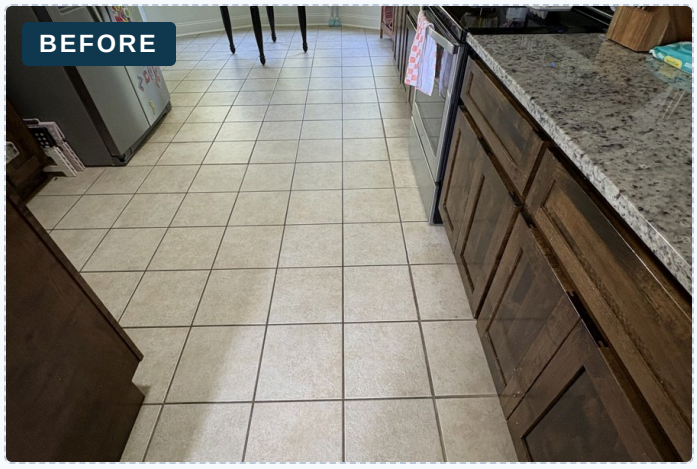


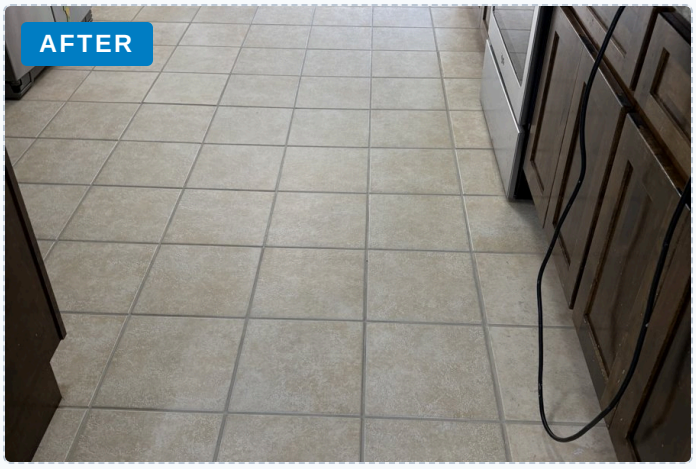
Shower Stall, Classic White Tile — Service: Grout Cleaning & Color Seal





Bathroom Floor — Service: Grout Cleaning & Color Seal





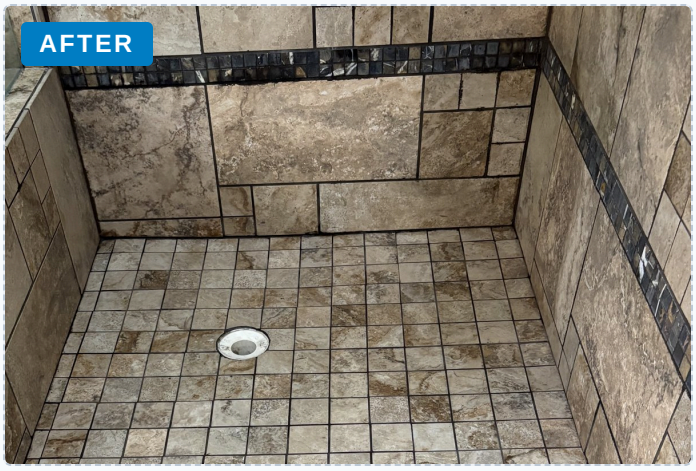
Kitchen Floor — Service: Grout Cleaning & Color Seal

MORE COMPLETED WORK

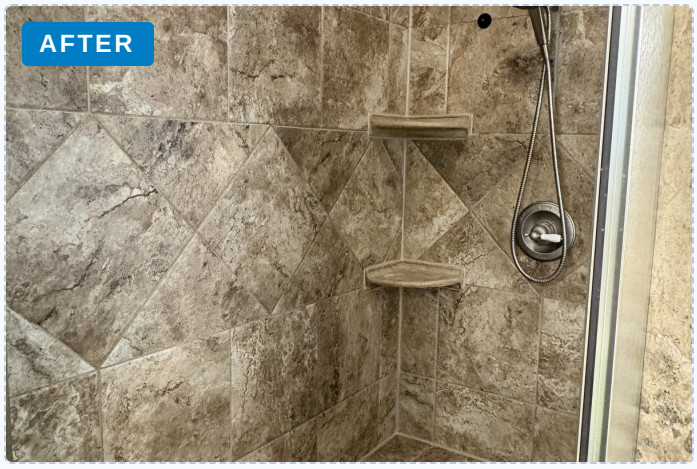
More From Around The Valley

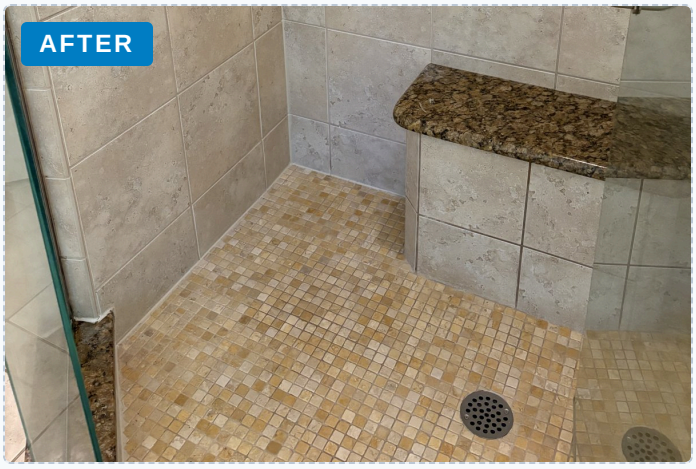
A few more finished jobs — real homes, real grout.



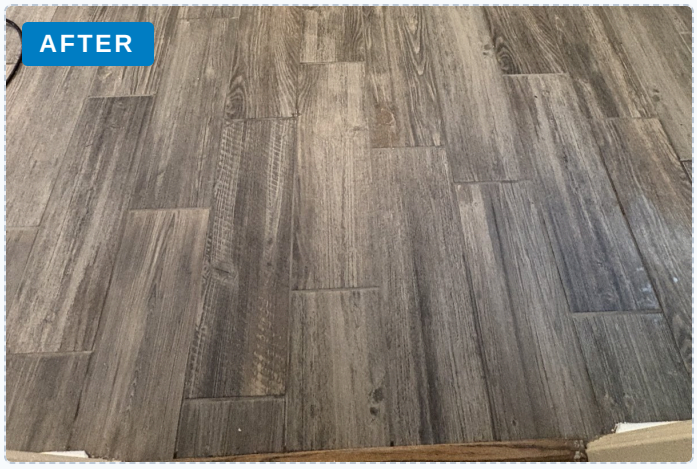


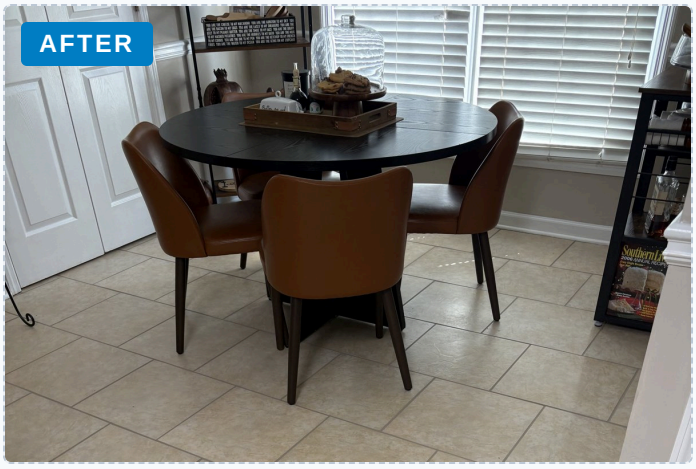
Corner-Seat Shower & Mosaic-Border Shower — Service: Grout Cleaning & Color Seal





Travertine Shower & Granite Bench Shower — Service: Grout Cleaning & Color Seal





Wood-Look Plank Floor & Breakfast Nook — Service: Grout Color Sealing

FACTS & WHAT TO EXPECT

No Mystery, No Jargon

1. **FREE ESTIMATE & WALKTHROUGH**
   We inspect your tile and grout in person and give you an honest recommendation — even when that means telling you a simple cleaning is all you need.
2. **PREP & PROTECT**
   We protect surrounding floors, cabinets, and fixtures before we touch anything.
3. **DEEP CLEAN**
   Every grout line is professionally cleaned to remove embedded dirt, grease, mildew, and old sealer — this step alone often produces dramatic results.
4. **SEAL OR COLOR SEAL**
   A protective sealer — clear or color — is applied. Grout is dry to the touch in about an hour.
5. **CURE & WALKTHROUGH**
   Full protection sets in over about 72 hours. We walk the finished job with you before we leave.

What is grout color sealing?

A specially formulated coating that bonds to properly cleaned grout, restoring a fresh, uniform color while creating a protective barrier against moisture, dirt, and everyday stains. It isn't paint — it won't chip, peel, or wash off like DIY store-bought products.

How long does it last?

With normal care, color-sealed grout holds up well for 2+ years before a touch-up is needed. High-traffic areas like kitchens and entryways may need it sooner than a guest bathroom.

How soon can I use the room?

Grout is dry to the touch in about an hour. For full protection, avoid heavy cleaning or standing water for about 72 hours.

How do I maintain it afterward?

Stick to soft sponges or cloths and pH-balanced cleaners, and wipe up spills promptly. Sealed grout resists stains — it isn't stain-proof.

Do I need to replace my tile?

Almost never. In the large majority of homes we visit, the tile itself is in good shape — it's the grout that's making the room look dated.

PEACE OF MIND

Backed By A Real Warranty

Here's what we guarantee, in plain language, on every job we complete.

OUR WARRANTY

- **1-Year Color Seal Warranty** — if treated grout visibly fades, discolors, or the seal fails under normal use, we return and make it right at no charge.
- **1-Year Workmanship Warranty** on full regrouts. Partial regrouts and tile repair/replacement are not covered under this warranty.
- **90-Day Recaulking Warranty** — if new caulk cracks, peels, or fails under normal use within 90 days, we return and make it right at no charge.
- Coverage holds as long as the grout receives normal care — soft cloths and pH-balanced cleaners, no bleach or abrasive scrubbers.
- **Satisfaction Guaranteed.** If we fall short of what we promised, tell us and we'll fix it.

YOUR ESTIMATE

Why We Don't Quote From A Price Sheet

Square footage, grout condition, tile type, and current sealer all change the real cost of a job — a price list that ignores that either overpromises or overcharges. Instead, every visit starts with a free walkthrough, an honest read on what your space actually needs, and a firm number before we touch anything. No surprises, no obligation to book.

Free in-home estimate	**Always, no obligation**
Most jobs	**Completed in a single visit**
Commercial recurring maintenance plans	**Custom-quoted on site**
Residential maintenance plans	**Coming soon**

What Your Neighbors Are Saying

4.9★	38	100+
AVERAGE RATING	5-STAR GOOGLE REVIEWS	HOMES RESTORED

★★★★★

"Great customer service. Communicated appropriately with texts and email messages. Prompt — they came on time, explained the process, and answered all questions. The finished product was great. I am so happy I found someone that can help me maintain my beautiful floor!"

— Verified Google Review

★★★★★

"We had a great experience working with Elliott and Mike from start to finish. We had various issues related to grout and tile cracks; they were thorough in the assessment of our project and completed timely, quality work to resolve our issues. We highly recommend The Grout Medic!"

— Verified Google Review

★★★★★

"Elliott and Mike provided excellent service. Our technician Mike was on time, professional and efficient. Elliott made sure everything was good. We love our floors — they look brand new. Well worth it."

— Verified Google Review

★★★★★

"Mike did an amazing job on our bathroom! From the estimate to the finished outcome, Grout Medic was professional and communicated with us regularly without being pushy. They educated us on the value of the service and we are grateful to now be protected from leaks and mold."

— Verified Google Review

★ 4.9 AVERAGE · 38 GOOGLE REVIEWS · SEE THEM ALL ON OUR GOOGLE BUSINESS PROFILE

FREE, NO-PRESSURE ESTIMATE

Ready to Bring Your Grout & Tile Back to Life?

Book your free in-home estimate today — most jobs are completed in a single visit.

PHONE (706) 406-8611

WEB TheGroutMedic.com/Chattahoochee-Valley

EMAIL Equinones@TheGroutMedic.com

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